

SUMMARY OF UNAUDITED INTERIM RESULTS

FOR THE SIX MONTH PERIOD ENDED 30th JUNE 2024

SUMMARY CONSOLIDATED AND SEPARATE STATEMENTS OF  
PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Interest income and similar income  
Interest expense  
**Net interest income**  
Other income  
**Net income**  
Operating expenses  
**Profit before impairment losses on loans and advances**  
Net impairment losses on loans and advances  
**Profit before tax**  
Income tax expense  
**Profit after tax**

**Other comprehensive income**  
Gains on property valuations  
Deferred tax on revalued assets  
Other comprehensive income net of tax  
**Total comprehensive income for the period**

**Profit attributable to shareholders**

Equity holders of the parent

Non-Controlling Interest

**Comprehensive income attributable to shareholders**

Equity holders of the parent

Non-Controlling Interest

**DIVIDENDS PAID**

Interim

Final (for prior year)

**Total**

Earnings per share (Kwacha)  
Dividend per share (Kwacha)  
Number of ordinary shares in issue (millions)

SUMMARY CONSOLIDATED AND SEPARATE STATEMENTS OF  
FINANCIAL POSITION

**LIABILITIES & EQUITY**

Customer deposits  
Current income tax liabilities  
Other liabilities  
Loans and borrowings  
Lease liabilities  
Deferred tax liabilities  
Equity attributable to equity holders of the parent company  
Non-controlling interest  
**Total liabilities and equity**

**ASSETS**

Cash and funds with Central Banks  
Placements with other banks  
Other money market investments  
Other assets  
Income Tax Receivable  
Equity investments  
Government of Malawi Promissory Notes  
Government Securities  
Loans and advances to customers  
Investment in associates  
Investment in subsidiaries  
Property and equipment  
Intangible assets  
Investment properties  
Right of use assets  
Deferred tax  
Goodwill  
**Total assets**

**Memorandum items**

Contingent liabilities - Letters of credit and guarantees

SUMMARY CONSOLIDATED AND SEPARATE STATEMENTS OF  
CHANGES IN EQUITY

**As at beginning of period**

Total comprehensive income for the year  
Dividends paid  
Transfer of minority interest from UGI  
Translation differences

**As at end of period**

SUMMARY CONSOLIDATED AND SEPARATE STATEMENTS OF  
CASH FLOWS

**Cash flows from operating activities**

**Profit before tax**

Adjustments for:  
Depreciation of property and equipment  
Amortisation of intangible assets  
Amortisation of right of use of assets  
Interest on lease liability  
Interest payable on loans  
Net gains on financial instruments classified as held for trading  
Gains on disposal of financial instruments classified as held for trading  
(Profit) loss on disposal of property and equipment  
Dividends received  
Share of (profits)/loss of associate  
Net fair value loss on revaluation of property  
Net losses on modified and restructured loans  
Movement in allowance for impairment in loans and advances  
**Operating cashflows before working capital movements**  
Increase in operating assets  
Movement in investments  
Movement in liabilities to other banks  
Increase in operating liabilities  
**Net cash flow from operating activities**  
Tax paid  
**Net cash from operating activities**  
**Net cash outflow from investing activities**  
**Net cash outflow from financing activities**  
**Net increase /(decrease) in cash and cash equivalents**  
**Cash and cash equivalents at beginning of the period**  
**Cash and cash equivalents at end of the period**

GROUP			COMPANY		
30-Jun-24 Unaudited K'm	30-Jun-23 Unaudited K'm	31-Dec-23 Audited K'm	30-Jun-24 Unaudited K'm	30-Jun-23 Unaudited K'm	31-Dec-23 Audited K'm
107,260 (18,382)	71,449 (10,871)	158,129 (26,683)	94,912 (15,646)	64,054 (9,267)	141,456 (23,174)
88,878	60,578	131,446	79,266	54,787	118,282
55,599	40,959	84,313	41,833	37,085	76,216
144,477 (65,873)	101,537 (42,414)	215,759 (88,385)	121,099 (44,857)	91,872 (34,552)	194,498 (71,276)
<b>78,604</b>	<b>59,123</b>	<b>127,374</b>	<b>76,242</b>	<b>57,320</b>	<b>123,222</b>
(8,438)	(1,787)	(7,245)	(7,364)	(2,507)	(8,102)
<b>70,166</b>	<b>57,336</b>	<b>120,129</b>	<b>68,878</b>	<b>54,813</b>	<b>115,120</b>
(28,092)	(21,853)	(48,170)	(26,615)	(20,925)	(45,934)
<b>42,074</b>	<b>35,483</b>	<b>71,959</b>	<b>42,263</b>	<b>33,888</b>	<b>69,186</b>
5.00	-	6,965	-	-	6,965
-	-	(13,527)	-	-	(13,527)
<b>5.00</b>	<b>-</b>	<b>(6,562)</b>	<b>-</b>	<b>-</b>	<b>(6,562)</b>
<b>42,079</b>	<b>35,483</b>	<b>65,397</b>	<b>42,263</b>	<b>33,888</b>	<b>62,624</b>
43,014 (940)	35,424 59	72,245 (286)	42,263 -	33,888 -	69,186 -
<b>42,074</b>	<b>35,483</b>	<b>71,959</b>	<b>42,263</b>	<b>33,888</b>	<b>69,186</b>
43,019 (940)	35,424 59	65,683 (286)	42,263 -	33,888 -	62,624 -
<b>42,079</b>	<b>35,483</b>	<b>65,397</b>	<b>42,263</b>	<b>33,888</b>	<b>62,624</b>
13,999	10,002	10,973	13,999	10,002	10,973
-	-	25,000	-	-	25,000
<b>13,999</b>	<b>10,002</b>	<b>35,973</b>	<b>13,999</b>	<b>10,002</b>	<b>35,973</b>
92.11	75.85	154.70	90.50	72.57	148.15
29.98	21.42	77.03	29.98	21.42	77.03
467	467	467	467	467	467
1,067,670	819,217	969,413	853,593	631,323	752,542
17,428	14,979	19,008	16,397	14,034	18,030
72,345	47,679	53,060	40,921	35,930	41,955
9,177	13,387	12,447	194	5,644	4,587
4,960	6,057	5,227	626	1,335	578
5,070	2	5,067	5,067	-	5,067
237,616	197,470	206,475	224,146	193,117	195,882
1,938	1,704	1,299	-	-	-
<b>1,416,204</b>	<b>1,100,495</b>	<b>1,271,996</b>	<b>1,140,944</b>	<b>881,383</b>	<b>1,018,641</b>
80,559	56,497	76,755	58,846	45,127	54,007
168,782	101,507	136,197	168,241	100,692	135,155
130,091	139,422	150,516	18,880	19,123	43,758
44,227	21,436	32,636	32,861	15,709	25,923
-	-	-	-	-	-
11,782	15,498	9,803	10,354	15,498	9,803
-	307	-	-	307	-
433,007	363,249	380,397	395,423	326,933	341,895
460,216	324,292	405,860	365,048	273,087	321,929
-	1,050	892	-	992	-
-	-	-	20,965	18,169	18,170
59,119	46,675	57,107	56,461	45,642	55,352
14,750	10,582	12,033	13,856	10,355	11,648
1,040	-	-	-	-	-
3,159	4,228	3,638	9	401	9
4,753	11,793	2,203	-	9,348	-
4,717	3,959	3,959	-	-	-
<b>1,416,204</b>	<b>1,100,495</b>	<b>1,271,996</b>	<b>1,140,944</b>	<b>881,383</b>	<b>1,018,641</b>
53,532	22,536	32,448	53,532	22,536	32,448
<b>207,774</b>	<b>173,824</b>	<b>173,824</b>	<b>195,882</b>	<b>169,231</b>	<b>169,231</b>
42,079	35,483	65,397	42,263	33,888	62,624
(14,047)	(10,002)	(36,032)	(13,999)	(10,002)	(35,973)
1,585	-	-	-	-	-
2,163	(131)	4,585	-	-	-
<b>239,554</b>	<b>199,174</b>	<b>207,774</b>	<b>224,146</b>	<b>193,117</b>	<b>195,882</b>
3,039	1,885	4,322	2,517	1,697	3,894
694	654	1,413	694	654	1,337
478	705	1,421	-	395	790
1,202	454	976	731	143	225
-	-	440	-	-	225
(971)	(8,606)	(5,346)	(941)	(8,606)	(5,346)
25	-	(2,986)	25	-	(2,986)
60	(76)	(200)	61	(76)	(132)
(127)	(113)	(323)	(107)	(863)	(1,336)
-	(131)	26	-	-	-
-	-	(130)	-	-	(130)
(46)	(55)	(102)	(46)	(55)	(102)
10,548	3,445	11,200	8,948	3,345	10,779
<b>85,068</b>	<b>55,498</b>	<b>130,840</b>	<b>80,760</b>	<b>51,447</b>	<b>122,338</b>
(71,530)	(21,726)	(116,327)	(58,951)	(17,384)	(83,084)
4,337	-	14,846	33,941	17,338	-
-	(21,543)	(21,658)	(1,631)	(21,692)	(19,722)
102,017	13,793	168,655	101,694	66,522	191,039
<b>155,833</b>	<b>26,022</b>	<b>176,356</b>	<b>155,813</b>	<b>78,893</b>	<b>227,909</b>
(29,369)	(14,560)	(35,770)	(28,247)	(14,080)	(34,205)
<b>126,464</b>	<b>11,462</b>	<b>140,586</b>	<b>127,566</b>	<b>64,813</b>	<b>193,704</b>
<b>(91,527)</b>	<b>(23,118)</b>	<b>(56,716)</b>	<b>(95,398)</b>	<b>(23,677)</b>	<b>(53,953)</b>
<b>(18,964)</b>	<b>(8,360)</b>	<b>(37,844)</b>	<b>(19,122)</b>	<b>(13,100)</b>	<b>(43,737)</b>
<b>15,973</b>	<b>(20,016)</b>	<b>46,026</b>	<b>13,046</b>	<b>28,036</b>	<b>96,014</b>
<b>363,468</b>	<b>317,442</b>	<b>317,442</b>	<b>232,920</b>	<b>136,906</b>	<b>136,906</b>
<b>379,441</b>	<b>297,426</b>	<b>363,468</b>	<b>245,966</b>	<b>164,942</b>	<b>232,920</b>

IMPAIRMENT LOSSES/NON PERFORMING CREDIT FACILITIES AND PROVISIONS FOR LOSSES BY INDUSTRY SECTOR

Sector	30th June 2024			30th June 2023		
	Outstanding Amount	Impaired Amount	Expected Credit Losses	Outstanding Amount	Impaired Amount	Expected Credit Losses
	K'm	K'm	K'm	K'm	K'm	K'm
Agriculture, Forestry, Livestock and Fishing	77,962	11,109	3,488	49,690	5,825	1,773
Manufacturing	42,027	2,088	874	21,470	623	165
Mining and Quarrying	2,652	2,377	1,067	3,252	2,885	859
Construction and Engineering	8,616	1,381	164	6,016	1,623	437
Energy/Electricity, Gas, Air conditioning, Water supply & Waste management	19,462	14,509	191	19,027	863	156
Transport/Storage	18,755	3,037	336	11,818	3,413	466
Communication	14,096	64	772	12,815	133	720
Financial/Insurance/Professional/Scientific & Technical services	15,158	4,855	2,387	21,340	1,369	1,166
Wholesale/Retail	67,033	7,171	1,652	60,913	7,296	2,136
Individual/Households	129,841	2,836	4,061	78,700	2,098	1,788
Real Estate	6,560	6	9	6,887	4,988	10
Tourism	47,796	26,764	325	29,038	14,984	184
Other	26,481	2,112	897	13,460	601	273
<b>TOTAL</b>	<b>476,439</b>	<b>78,310</b>	<b>16,223</b>	<b>334,426</b>	<b>46,702</b>	<b>10,134</b>

CREDIT CONCENTRATION

Total Credit Facilities including guarantees, acceptances and other similar commitments extended to any one customer or group of related customers where amounts exceed 25% of core capital.

SECTOR OF BORROWER

	30th June 2024		30th June 2023	
	K'm	% OF CORE CAPITAL	K'm	% OF CORE CAPITAL
Wholesale/Retail	-	0%	-	0%

LOANS TO DIRECTORS, SENIOR MANAGEMENT AND OTHER RELATED PARTIES

	30th June 2024	30th June 2023
	K'm	K'm
<b>DIRECTORS:</b>		
Balance at beginning of the half year	305	173
Loans granted during the half year	133	130
Repayments	(61)	(67)
<b>Balance at end of half year</b>	<b>377</b>	<b>236</b>
<b>SENIOR MANAGEMENT OFFICIALS:</b>		
Balance at beginning of year	900	12,861
Loans granted during the half year	343	5,266
Repayments	(36)	(68)
<b>Balance at end of half year</b>	<b>1,207</b>	<b>18,059</b>
<b>OTHER RELATED PARTIES:</b>		
Balance at beginning of half year	17,794	1,098
Loans granted during the half year	3,091	135
Repayments	(3,239)	(325)
<b>Balance at end of half year</b>	<b>17,646</b>	<b>908</b>
Total related party lending	19,230	19,203
Total related party lending as a percentage of core capital	11%	16%

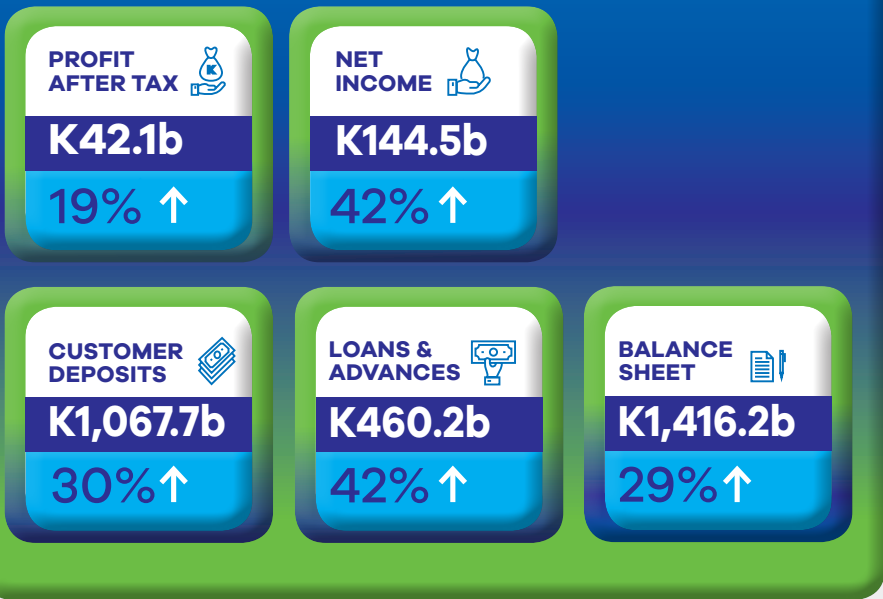
INVESTMENTS IN SUBSIDIARIES

	Name of Subsidiary	Percentage Holding
	30th June 2024	30th June 2023
NBM Capital Markets Limited	100%	100%
NBM Securities Limited	100%	100%
National Bank of Malawi Nominees Limited	100%	100%
NBM Bureau De Change Limited	100%	100%
NBM Development Bank Limited	100%	100%
NBM Pension Administration Limited	100%	100%
Akiba Commercial Bank	60.48%	60.48%
Stockbrokers Malawi Limited	75.00%	75.00%
United General Insurance	55%	47%

LENDING RATES

	30th June 2024	30th June 2023
<b>Malawi Kwacha facilities</b>		
Base Lending Rate	25.1%	21.4%
Lending Rate Spread	1% to 11%	1% to 11%
<b>Foreign Currency facilities</b>	7% to 12%	7% to 12%

FINANCIAL HIGHLIGHTS



SUMMARY OF UNAUDITED INTERIM RESULTS FOR THE SIX-MONTH PERIOD ENDED  
30TH JUNE 2024

The Board is pleased to announce unaudited interim results for National Bank of Malawi plc and its subsidiaries "Group" for the six-month period ended 30th June 2024.

PERFORMANCE

The Group registered a profit after tax of K42.1b representing a 19% increase from K35.5b reported in 2023. These results were largely driven by growth in customer deposits which resulted in increases in the loan book and investments in fixed income securities. Customer deposits increased by 30% (2023: 28%) which largely pushed the Bank's loan book to grow by 42% (2023: 9%). Investment in fixed income securities grew by 19% (2023:13%). As a result, net interest and investment income grew by 47%. The revision of the policy rate from 24% to 26% in February 2024 which further influenced the reference rate also contributed to growth in interest income. In addition, there was a