# National Bank of Malawi plc

## SUMMARY OF UNAUDITED INTERIM RESULTS FOR THE SIX MONTHS PERIOD ENDED 30TH JUNE 2021

		CDOUD		COMPANY			
	30-Jun-21	GROUP 30-Jun-20	31-Dec-20	30-Jun-21	COMPANY 30-Jun-20	31-Dec-20	
	Unaudited K'm	Unaudited K'm	Audited K'm	Unaudited K'm	Unaudited K'm	Audited K'm	
UMMARY STATEMENTS OF PROFIT OR LOSS							
ND OTHER COMPREHENSIVE INCOME Iterest income and similar income	36,634	26,636	55,253	32,098	26,237	54,456	
terest expense	(3,895)	(2,523)	(5,314)	(2,699)	(2,523)	(5,314)	
et interest income ther income	32,739 19,414	24,113 12,847	49,939 28,610	29,399 17,867	23,714 12,398	49,142 27,254	
et income	52,153	36,960	78,549	47,266	36,112	76,396	
perating expenses	(28,037) 24,116	(19,908) 17,052	(43,297) 35,252	(22,612) 24,654	(19,017) 17,095	(41,527) 34,869	
rofit before impairment losses on loans and advances et impairment losses on loans and advances	(4,784)	(3,787)	35,252 (2,444)	(4,203)	(3,787)	34,869 (2,436)	
rofit before taxation	19,332	13,265	32,808	20,451	13,308	32,433	
icome tax expense rofit after tax	(6,578) 12,754	<u>(4,194)</u> 9,071	<u>(10,359)</u> 22,449	(6,340) 14,111	<u>(4,092)</u> 9,216	<u>(10,075)</u> 22,358	
ther comprehensive income							
ains on property valuations	0	0	2,239	0	0	2,239	
eferred tax on revalued assets anslation differences	0 438	0 0	761 0	0	0	761 0	
ther comprehensive income net of tax	438	0	3,000	0	0	3,000	
tal comprehensive income for the year	13,192	9,071	25,449	14,111	9,216	25,358	
rofit attributable to shareholders	12.460	0.050	22.406				
wners of the Parent on-Controlling Interest (Minorities)	13,469 (715)	9,050 21	22,406 43				
	12,754	9,071	22,449				
omprehensive income attributable to shareholders wners of the Parent	13,907	9,050	25,406				
on-Controlling Interest (Minorities)	(715)	21	43				
IVIDENDS PAID	13,192	9,071	25,449				
terim	2,498	1,569	2,498	2,498	1,569	2,498	
nal (for prior year) D <b>tal</b>	0 2,498	0 1,569	5,865 <b>8,363</b>	0 2,498	0 1,569	5,865 <b>8,363</b>	
arnings per share (Kwacha) ividend per share (Kwacha)	28.84 5.35	19.38 3.36	47.98 17.91	30.22 5.35	19.73 3.36	47.88 17.91	
umber of ordinary shares in issue (millions)	467	467	467	467	467	467	
JMMARY STATEMENTS OF FINANCIAL POSITION							
ABILITIES & EQUITY	177 50 4	224.407	400 700	200.257	200 740	0.47 704	
ustomer deposits urrent income tax liabilities	477,536 3,761	334,187 3,059	403,703 4,306	390,357 3,486	308,710 2,990	367,721 4,212	
ther liabilities	39,507	20,804	29,895	37,438	20,099	29,100	
ase liability eferred tax	9,285 0	3,376 4	3,158 0	2,767 0	3,376 0	3,158 0	
oans and borrowings	12,325	14,687	13,713	12,325	14,687	13,713	
quity attributable to equity holders of the parent company on-controlling interest	129,213 4,133	111,031 112	117,805 113	127,076 0	108,906 0	115,464 0	
otal liabilities and equity	675,760	487,260	572,693	573,449	458,768	533,368	
SSETS							
ash and funds with Reserve Banks	41,146	26,315	26,267	28,606	26,315	26,267	
easury Bills and Treasury Notes overnment of Malawi Promissory Notes	208,501 16,849	139,888 0	180,435 5,196	187,668 16,849	130,556 0	172,274 5,196	
uity investments	4,817	4,936	4,744	4,803	4,936	4,744	
vestment in associates vestment in subsidiaries	1,538	1,301	1,339 0	992 12,029	992 6,444	992 6,444	
acements with other banks	41,253	26,257	44,231	39,847	26,257	44,231	
bans and advances to customers ther money market investments	226,366 50,774	205,439 19,495	200,170 37,752	198,939 16,126	204,927 0	199,161 7,099	
ther assets	15,974	6,975	12,439	13,069	5,879	11,065	
operty and equipment tangible assets	34,906 9,921	31,951 10,181	35,053 10,047	34,345 9,596	31,866 10,078	34,978 9,945	
ight of use assets	7,924	2,702	2,355	1,963	2,702	2,355	
eferred tax oodwill	11,192 4,599	7,861 3,959	8,706 3,959	8,617 0	7,816 0	8,617 0	
otal assets	675,760	487,260	572,693	<b>573,449</b>	458,768	533,368	
emorandum items							
ontingent liabilities - Letters of credit and guarantees	32,974	16,548	33,639	32,974	16,548	33,639	
JMMARY STATEMENTS OF CHANGES IN EQUITY							
s at beginning of period	<b>117,917</b>	<b>100,860</b>	100,860	115,463	<b>98,469</b>	<b>98,469</b>	
otal comprehensive income for the year ividends paid	13,192 (2,514)	9,071 (1,578)	25,449 (8,392)	14,111 (2,498)	9,216 (1,569)	25,358 (8,364)	
ansfer of minority interest from Akiba einstatement of Expected Credit Losses as at 31st December 2019	4,751	0 2,790	0	0	0 2,790	0	
s at end of period	<b>133,346</b>	2,790 111,143	117,917	127,076	108,906	115,463	
JMMARY STATEMENTS OF CASH FLOWS							
ash flows from operating activities							
<b>'ofit before tax</b> djustments for:	19,332	13,265	32,808	20,451	13,308	32,433	
epreciation of property and equipment	1,387	1,102	2,403	1,208	1,085	2,377	
nortisation of intangible assets nortisation of right of use of assets	571 662	559 393	1,134 785	571 393	559 393	1,122 785	
terest on lease liability	596	306	615	278	306	615	
et gains on financial instruments classified as held for trading off on disposal of property and equipment	93 (6)	(462) (10)	(286) (18)	93 (6)	(462) (10)	(286) (20)	
ins on disposal of financial instruments classified as held for trading	0	0	(57)	0	0	(57)	
vidends received hare of (profits)/loss of associate	(51) (219)	22 113	(33) 85	(379)	(188)	(471) 0	
et fair value loss on revaluation of property	0	0	89	0	0	89	
et losses on modified and restructured loans	304 5 353	25 5 183	20	304	25 5 183	20 3 145	
ovement in allowance for impairment in loans and advances perating cashflows before working capital movements	5,353 <b>28,022</b>	5,183 <b>20,496</b>	3,153 <b>40,698</b>	4,772 <b>27,685</b>	5,183 <b>20,199</b>	3,145 <b>39,752</b>	
crease in operating assets	(11,049)	(17,148)	(16,480)	(12,446)	(20,082)	(14,835)	
crease in operating liabilities ash generated from operating activities	32,271 <b>49,244</b>	10,342 13,690	86,789 111,007	23,337 <b>38,576</b>	8,568 <b>8,685</b>	70,694 95,611	
ix paid	(7,298)	(4,673)	(9,643)	(7,066)	(4,460)	(9,260)	
et cash from operating activities et cash outflow from investing activities	41,946 (32,751)	9,017 (8,422)	101,364 (62,166)	31,510 (27,611)	4,225 (8,635)	86,351 (63,335)	
et cash outflow from financing activities	(5,041)	(3,715)	(12,021)	(4,554)	(3,706)	(11,993)	
et increase /(decrease) in cash and cash equivalents ash and cash equivalents at beginning of the period from Akiba	4,154 12,887	(3,120)	27,177	(655)	(8,116)	11,023	
ash and cash equivalents at beginning of the period from Akiba ash and cash equivalents at beginning of the period	95,693	68,516	68,516	65,040	54,017	54,017	
ash and cash equivalents at end of the period	112,734	65,396	95,693	64,385	45,901	65,040	

### KEY PERFORMANCE HIGHLIGHTS Profit After Tax Net Interest Income 41%



Non Interest Income 51%

#### MPAIRMENT LOSSES/NON PERFORMING CREDIT FACILITIES AND PROVISIONS FOR LOSSES BY INDUSTRY SECTOR

	GROUP						
		30th June 2021		30th June 2020			
Sector	Outstanding Amount K'm	Impaired Amount K'm	Expected Credit Losses K'm	Outstanding Amount K'm	Impaired Amount K'm	Expected Credit Losses K'm	
Agriculture, Forestry, Livestock and Fishing	39,010	1,071	1,099	47,949	137	1,221	
Manufacturing	24,461	8,728	960	22,235	2,430	752	
Mining and Quarrying	951	1	14	25	8	9	
Construction and Engineering	4,394	627	239	1,743	277	57	
Energy/Electricity, Gas, Air conditioning, Water supply & Waste management	15,086	11	128	23,863	10,221	1,360	
Transport/Storage	7,388	810	162	8,149	484	273	
Communication	2,578	72	156	1,685	96	143	
Financial/Insurance/Professional/Scientific & Technical services	8,771	2,271	193	3,360	71	64	
Wholesale/Retail	53,157	11,520	4,565	42,301	10,863	4,185	
Individual/Households	49,141	1,591	2,289	38,202	1,025	1,322	
Real Estate	6,562	1	7	6,080	13	46	
Tourism	18,676	1,172	323	14,001	1,433	181	
Other	6,652	290	326	5,830	570	371	
TOTAL	236,827	28,165	10,461	215,423	27,628	9,984	

#### CREDIT CONCENTRATION

NBM Pension Administration Limited

Akiba Commercial Bank

Stockbrokers Malawi Limited

Total Credit Facilities including gua es, acceptances and other similar commitments extended to any one customer ( of core capital

SECTOR OF BORROWER	30th June 2021			30th June 2020				
	K′m	% OF CORE CAPITAL			K′m	% OF CORE	% OF CORE CAPITAL	
Wholesale/Retail			%	0		0%		
LOANS TO DIRECTORS, SEN	IOR MANAGEMENT			LENDIN	GRATES			
AND OTHER RELATED PART				LENDIN				
		30th June	30th June			30th June 2021	30th Ju	
		2021	2020	Malawi K	wacha facilities			
		K'm	K'm	Base Lend	ling Rate	12.2%	13.4%	
DIRECTORS:				Lending Rate Spread		1.1% to 11%	1% to 1	
Balance at beginning of the half	/ear	407	576	Foreign Currency facilities		7.5% to 10%	7.0% to	
Loans granted during the half year		322	68	DIRECTO	DRS REMUNERATION, BO	ONLISES AND MANA	GEMENT	
Repayments		(147)	(96)	DIRECTO				
Balance at end of half year		582	548			30th June 2021	30th Ju	
						K'm	K'm	
SENIOR MANAGEMENT OFFICIA	ALS:			Directors Remuneration		617	660	
Balance at beginning of year		888	879	Total Bonuses Paid by the Group		3,715	2,816	
Loans granted during the half ye	ar	263	96	1				
Repayments		(95)	(59)	DEPOSIT RATES				
Balance at end of half year		1,056	916	DEFUSI	TRAILS			
						30th June 2021	30th Ju	
OTHER RELATED PARTIES:				Type of De	eposit	Rate %	Rate %	
Balance at beginning of half year		7,811	7,827	Malawi Kv	vacha			
Loans granted during the half year	ar	7,409	1,888	Current Account		0.00	0.00	
Repayments		(913)	(4,184)	Savings		2.00	3.00	
Balance at end of half year		14,307	5,531	Special savings		1.00	1.00	
				Savings Bo	ond	4.00	6.50	
Total related party lending		15,945	6,995	Student Save		2.00	2.50	
Total related party lending as a p	ercentage of core capital	20%	10%	Fiesta Sav	e	5.00	6.00	
				7 Day Call		2.50	2.50	
INVESTMENTS IN SUBSIDIA	RIES			30 Day Ca	II	2.25	2.25	
				2 Months		4.25	5.50	
Name of Subsidiary		Percenta	ge Holding	3 Months		4.00	5.25	
		30th June	30th June	6 Months		3.00	4.00	
		2021	2020	9 Months		Negotiable	Negotia	
NBM Capital Markets Limited		100%	100%	12 Months Negotiable Neg		Negotia		
NBM Securities Limited		100%	100%					
National Bank of Malawi Nomine	es Limited	100%	100%		urrency Denominated			
NBM Bureau De Change Limited		100%	100%	Accounts	(FCDAs)			
NBM Development Bank Limited		100%	100%	USD 0.50		0.50	0.50	

100%

0%

75%

GBP

ZAR

EUR

100%

51%

75%

www.natbank.co.mw 🕓 626 🕓 0212 831 485 😒 nbmcallcentre



rency Denominated CDAs)		
	0.50	0.50
	0.50	0.50
	1.50	1.50
	0.25	0.25



#### PERFORMANCE

The Board is pleased to announce unaudited interim results for the Group for the six months period ended 30th June 2021.

The Bank registered a Group after tax profit of K12.8b (2020: K9.1b) representing an increase of 41%. The results incorporate for the first time the performance of Akiba, the recently acquired subsidiary in Tanzania which conducted a clean-up of the loan book that resulted in a loss of K1.5 billion. Net interest income increased by 36% while non-interest income increased by 51%. Operating expenses increased by 41% whereas Net impairment on loans and advances grew by 26% to K4.8b (2020: K3.8b). Customer deposits and the loan book grew by 43% and 10% respectively, year on year. Investment in Treasury bills and Treasury notes grew by 49%.

#### THE OPERATING ENVIRONMENT

The economy continued to be negatively impacted by the COVID-19 pandemic and scarcity of foreign currency which resulted into upward pressure on the exchange rate and inflation. While some sectors are showing some signs of rebounding, Tourism and Service sectors remained depressed. The demand for the Bank's credit products in these sectors remained subdued while the expected credit losses increased. On the other hand, the Bank registered growth in volumes of electronic transactions as customers used self-service channels more in view of the prevailing COVID-19 environment.

#### DIVIDEND

Directors have resolved to pay an interim dividend amounting to K5.0b (2020: K2.5b) representing K10.71 per share (2020: K5.35 per share). The Dividend will be paid on 24th September 2021 to members whose names appear on the register as at the close of business on 3rd September 2021.

#### OUTLOOK

The economy is officially projected to grow by 3.8% in 2021. In the absence of long-term safety nets, the impending closure of the tobacco selling season and the supply and demand imbalances being experienced on foreign exchange, continued pressure on the exchange rate is expected. This coupled with the impact of the third wave of COVID-19, may dampen the growth prospects.

In spite of the above, the Bank remains optimistic and expects to continue with its strong performance in the second half of the year.

#### **BY ORDER OF THE BOARD**

M.M.Kawawa, Chief Executive Officer

Mahy

Dr G.B. Partridge, Chairman

26th July, 2021 **Registered Office:** 7 Henderson Street, BLANTYRE

HATTH

M. Katsala, Chief Financial Officer

Mauria

Mrs D. Ngwira, Director

